

IPI MAGAZINE

GOLF, SPORTS GROUNDS, LANDSCAPE & GREEN TRANSPORTATION

BANGALORE GOLF CLUB

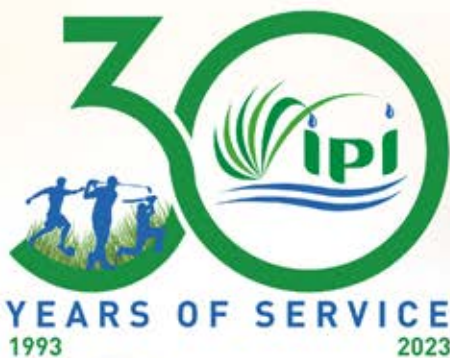
The vital lung space to central Bengaluru

IPI - 30 YEARS OF SERVICE IN THE INDUSTRY

Through the journey of discovery

HYDERABAD GOLF ASSOCIATION

Elevating the Golfing Experience



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Volume 20, Issue 5, May 2023

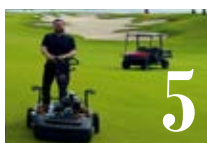


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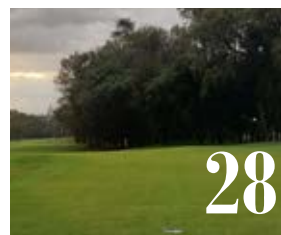


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MESSAGE FROM MD

DEAR FRIENDS

I am thrilled and proud to present to you this special edition of our GOLF MAGAZINE, commemorating our 30th Years of Service. It has been an incredible journey, and I am delighted to share with you the most important achievements we have accomplished during this milestone year.

We named this year “**The Year of Growth**,” as it symbolizes our unwavering commitment to supporting the success and expansion of our clients, helping them reach new horizons in their endeavours. It has been a privilege and an honour for IPI to be recognized once again by The TORO Company as the International Partner of Excellence. This prestigious accolade showcases our “**CAN DO**” approach, exhibited by our dedicated staff and trusted partners.

I would like to take this opportunity to express my deepest gratitude to the entire IPI Team. Their unwavering support, especially during challenging times, has been truly remarkable. It is during such difficult moments that we have the opportunity to showcase our brilliance and service to others. Instead of solely focusing on our survival, we have chosen to channel our efforts into providing exceptional service at the highest level. This shift in mindset has not only positively impacted our business but has also enriched our personal lives.

At IPI, we firmly believe in the work we do and strive to elevate it to new heights of excellence. **Resilience and reliability** have become our guiding principles for the year. These qualities empower us to navigate through any obstacles that come our way and ensure that we consistently deliver

outstanding results to our valued clients.

I encourage you to indulge in the pages of our GOLF Magazine, specially curated for your enjoyment. It is a celebration of our shared passion for the sport and a testament to the dedication and achievements of our remarkable community.

Once again, I extend my heartfelt appreciation to each and every one of you for your continued trust and support. It is your belief in our services that drives us to excel. As we embark on the next chapter of our journey, I am confident that together, we will continue to reach new heights of success.

With warm regards,

Ravi Garyali





exhaust emissions solution for golf course superintendents maintaining slopes and contoured surfaces, and is fully compatible with the Toro 60V Flex-Force Power System, allowing users to swap the 7.5Ah batteries and chargers across the extensive lineup of tools.

The Groundsmaster e3200 features the same rugged chassis, commercial-grade mowing deck and intuitive operator controls as the current diesel-powered platform with the power of Toro's proprietary HyperCell battery technology. It comes standard with 11 lithium-ion HyperCell batteries but can be configured with up to 17 HyperCell batteries for heavy-users in more demanding applications.

The e1026 will join the existing Toro Greensmaster e1021, and eFlex 1021 models. At a mowing width of 26 inches, it offers greater productivity while providing a more pleasant operator experience void of any engine exhaust emissions and significantly reduced noise levels. Benefits extend beyond the operator, to golfers, bystanders, resort guests and nearby homeowners.

Golf customers can make the most of new and existing Toro equipment offerings and irrigation products by relying on vital course data from the new IntelliDash golf course management platform. With IntelliDash, golf course superintendents can view real-time operational data, including agronomic conditions, labor, asset location and equipment health.

WHAT'S SPECIAL IN THIS EDITION?

Golf Industry Show Orlando 2023

GCSAA The Golf Industry Show took place in Orlando from 4th to 09th February 2023.

The Golf Industry Show is the largest exhibit floor in the industry. This year, the event boasts the latest technological advances, the most innovative products and countless networking opportunities.

Along with the show, GCSAA, NGCOA and CMAA presented a successfully attended education conference.

TORO amplifies investment in electric and autonomous solutions

Toro used the 2023 GCSAA Conference and Trade Show to showcase its investments in electric and autonomous solutions for the golf maintenance industry.

"Toro is incredibly proud of its legacy in the golf industry, and we're excited to lead the charge with this new generation of golf solutions," said Greg Lawrence, director, product marketing at Toro. "In 2022, we placed our first GeoLink Solutions Autonomous Fairway mowers for field testing. We have gained

valuable insights on the capabilities of those machines and are continuing to fine-tune that technology. We're also excited to debut several new battery-powered products that join Toro's growing portfolio of electric and hybrid solutions as well as our new IntelliDash platform at this year's show."

The GeoLink Solutions Autonomous Fairway Mower aims to alleviate the issues of labor shortages and budget constraints. Field testing is underway to help Toro identify applications in which today's technology can perform to the levels expected by customers and where further development and additional capabilities are required.

Toro also introduced battery-powered versions of its proven and popular machines, such as the new eHoverPro, Groundsmaster e3200 and Greensmaster e1026. The eHoverPro is a zero-engine





WHAT'S SPECIAL IN THIS EDITION?

Toro Forges Alliance with Asian Tour Destinations

Asian Tour Destinations has named **The Toro Company** as official partner for golf course equipment and irrigation.

Toro and distributors throughout the region will support the network of world-class venues with products, technologies and service to help them create optimal course conditions for players and members.

The strategic alliance is part of Toro's overall commitment to supporting the development of golf in Asia.

Beyond supplying equipment, Toro will help advise golf courses on irrigation techniques and practices for achieving the best quality of cut and after-cut appearance. Toro distributors will also provide equipment health checks and training on equipment operation and maintenance.

"We're honoured to have this opportunity to work with Asian Tour Destinations," said **Richard Walne**, Managing Director, APAC, at The Toro Company, an Executive Member of the Asian Golf Industry Federation.

"There's an excellent synergy between Toro and the venues, and we're looking forward

to collaborating with them to create high-quality playing experiences that advance the game of golf in this market," added Walne.

In addition, venues in the Asian Tour Destinations network will have access to Toro's full line of hybrid and electric equipment and water-saving irrigation solutions. Walne said: "Toro has a long

history of dedication to sustainability with innovations that support our mission to enhance the beauty of the land.

"These venues are the latest to join golf courses like Sentosa Golf Club in using Toro solutions to support their sustainability goals."

Singapore's Sentosa Golf Club has a 10-year partnership with Toro for golf course maintenance equipment and irrigation systems that align with its pledge to become the world's first carbon-neutral golf club.

"The venues in the Asian Tour Destinations network are key to elevating the game of golf in Asia, and Toro is proud to provide the products and expertise they need," Walne added. "We can't wait to see what

the future brings as we grow together."

Asian Tour Destinations is an exclusive network of world-class golfing venues with direct ties to the Asian Tour. Presently, 12 golf clubs representing the top-tier of golfing properties in Asia are part of this affiliate network programme.

David Rollo, Chief Operating Officer of the Asian Tour, said: "As a global brand reaching over 125 countries, The Toro Company holds the leadership position in nearly every product category in which it competes.

"High-quality products, exemplary service and support, and legacy of trusted relationships industry-wide have made Toro the global leader of innovative turf maintenance equipment and irrigation technologies for the golf market.

"We are delighted to welcome Toro as a Partner to Asian Tour Destinations. With their expertise and technology, Toro not only has the ability to support Asian Tour Destinations network venues, but also tournaments on the Asian Tour and Asian Development Tour."



Toro's "Growing the Game Through Impact and Inclusion" grants have helped First Tee chapters around the country reduce barriers and expand access to their character-building programs, providing places where kids from all backgrounds feel safe and welcome. In 2022 alone, a dozen First Tee chapters benefited from those grants, while 20 chapters received Toro equipment donations valued at \$1,000 each. Toro also sponsored the 2022 Barbara A. Douglas and Dr. William J. Powell Diversity Award, which was presented to two chapters that have made great strides in the areas of Diversity, Equity and Inclusion: First Tee - Delaware and First Tee - Greater Charleston. Each chapter received a \$5,000 donation from Toro.

WHAT'S SPECIAL IN THIS EDITION?

THE TORO COMPANY EXTENDS 25-YEAR COMMITMENT TO FIRST TEE, CONTINUING SUPPORT OF DIVERSITY EFFORTS

organization that helps young people develop character and life skills through golf. Supporting the nonprofit youth development organization since 1998, the extension will include grants and equipment donations to support chapter initiatives and diversity efforts across the First Tee network.

"The Toro Company is proud to celebrate 25 years of supporting First Tee," said Edric Funk, Group Vice President of Golf, Grounds and Irrigation Businesses. "Being a part of the ongoing growth of First Tee aligns with our values as we have seen thousands of young people empowered through the game of golf. Golf provides the framework through which First Tee teaches life skills like self-confidence, honesty and resilience, qualities we know will continue to serve First Tee participants throughout their lives on and off the golf course."

"We are proud to continue our relationship with one of our longest partners, The Toro Company, which will continue to support the diversity initiatives that are central to First Tee's mission," said Greg McLaughlin, First Tee CEO. "Toro has been by our side for 25 years, and our organizations share the goal of making golf and our character-building programs more accessible to anyone who wants to play. We're grateful for their ongoing support."

Over the last 25 years, Toro has donated more than \$1 million to First Tee, and it is committed to supporting the nonprofit through 2025. Founded in 1997, First Tee enables kids to build inner strength, confidence and resilience - qualities that will serve them on the golf course and in life. Its character education programs are offered at golf courses, schools and youth centers in all 50 states and at six international locations.

The Toro Company (NYSE: TTC), a global innovator in turf and landscape maintenance, is extending its longtime commitment to First Tee®, a nonprofit



WHAT HAPPENED TODAY?

Through the journey of discovery: IPI there for you since 1993

2023 is indeed a significant year for IPI as we embark on our 30th anniversary of serving our prestigious Clients across India.

It is with a deep sense of gratitude to all our esteemed customers, fully committed team of IPI staff and our well-wishers, who are the true reason behind this successful and exciting journey since our birth in 1993, that we share with all of you the highlights of our adventure.

In the early years of our inception, as can be expected for any new business, we had our fair share of struggle and challenge to overcome. The golf segment was still too small, new projects were far and few. The Indian economy was going through major transition. The Government of India had just begun to open its doors by allowing the import of new technologies that world had to offer. It was one of those times, when we had to dedicate all our resources to create awareness for new technologies as it was badly needed to transform the



standards of Golf Course maintenance. We also realized the importance of developing comprehensive support system that could encompass education, training and after-sales services to encourage our customers to invest in state-of-the-art products that were never used before in our industry.

As the worldwide leading manufacturer of golf course maintenance equipment and irrigation systems for more than 100 years, Toro has a deep appreciation for the game



of golf and the industry, which increasingly prioritizes environmental sustainability and performance. The partnership with Toro, over the past 30 years, made IPI able to provide value to its customers, through its strong infrastructure and the legacy of "Customer first". Our sincere efforts and commitment to the industry during this amazing journey eventually paid off. We are very fortunate to have won the trust and faith of our customers, which gets reflected in the fact that 95% of the Golf courses in India use Toro products.

But there is another feather in the cap of IPI!

“I am extremely honoured and privileged to celebrate the 30 Years Anniversary while receiving the TOP INTERNATIONAL AWARD as INTERNATIONAL PARTNER OF EXCELLENCE” says Ravi Garyali, Managing Director and Founder of IPI.

IPI is not new to such prestigious recognitions. The Company won the **Distributor of Excellence Award** in 2013, in 2015 and again in 2020 while the unprecedented pandemic was forecasting an apocalyptic global scenario. This new award for the financial year 2022 is considered Toro’s Top honour and is based on three global parameters such as outstanding achievements, financial health and customer satisfaction.

“We are thrilled as IPI to have received such TOP recognition along with an individual Award to our Head of Sales, Mr. Siva Kumar, for achieving outstanding results. It is indeed a great honour for IPI Team to be acknowledged at the very highest level in Toro because all our employees at IPI take pride in their work and contribute to the company’s overall success. Winning these



Awards in such challenging times shows the resilience and character of IPI team.”.

As the Company is gearing to celebrate the 30th years Anniversary, the mood of our team is jubilant, fulfilling and elated. Our journey was both challenging and adventurous. Our learning process has never been compromised as we strongly believe that only through continuous updating we can confidently move forward.

We all firmly believe in “value building” and it has carried us through these years. Our market share has been constantly growing along our journey and we can’t thank enough our esteemed clients for their loyalty towards us. Our commitment in serving our customers with high professionalism, efficiency and sincerity was and remains indeed our goal.





WHAT HAPPENED TODAY?

Exclusive Insights into Irrigation Solutions: Andrew Price's Visit to IPI Chennai

Andrew Price, the Regional Sales Manager - Irrigation from The Toro Company, recently visited Irrigation Products International (IPI) in Chennai (April 2023).

During his visit, Mr. Price was given a tour of the IPI facility and was able to see first-hand some of the various irrigation systems that the company has installed over the years in several Golf courses in India.

One of the highlights of Mr. Price's visit was his meeting with the IPI Irrigation department team. The team shared their expertise and knowledge with Mr. Price, discussing the latest trends and innovations in irrigation systems, as well as the challenges and opportunities facing the industry.

He was particularly impressed by the company's commitment to sustainability and environmental stewardship, which is reflected in the design and operation of its precision irrigation systems.

Mr. Price was also impressed by the company's focus on customer service and support. IPI Irrigation team showed him how they work closely with the Clients to understand their unique needs and challenges and provide customized solutions that help them achieve their goals.

Reflecting on his visit, Mr. Price said, "I was really impressed by the IPI team's passion and dedication to developing the best possible irrigation systems for golfs and sports fields. Their commitment to sustainability and customer service is truly



inspiring, and I look forward to seeing what they will accomplish in the future."

IPI team was equally pleased with Andrew's visit and expressed their appreciation for his interest and support. They hope that his visit will help raise awareness of the importance of precision irrigation technology in golf courses and sports fields and inspire others to invest in sustainable and efficient automated systems.

Overall, Mr. Price's visit to the TORO irrigation department was a success, highlighting the company's innovative spirit, commitment to sustainability, and dedication to customer service. TORO is a leader in the irrigation industry and will continue to play a critical role in supporting the industry around the world achieve their goals.





WHAT HAPPENED TODAY? Revolutionizing Irrigation Solutions

Highlights from the GCS&MAI Seminar with Toro Company's Mr. Andrew Price

The annual GCS&MAI Seminar was held this year in Sambhajinagar, and it proved to be a resounding success with an excellent turnout from the membership. The event featured a prominent speaker, Mr. Andrew Price, who is widely regarded for his high qualified skill in Irrigation Solutions for the Toro Company.

He delivered a captivating lecture titled **"Efficient Irrigation for Golf Courses"**, which focused on the benefits of Toro's advanced irrigation technology, particularly the Infinity Sprinklers.

Mr. Price emphasized the importance of water conservation, and the role that Toro Sprinklers can play in achieving it, as they can be precisely programmed to run for a

specific duration. He also highlighted the need for golf courses to invest in robust irrigation systems which are cost-effective in the long run. Andrew also highlighted that every irrigation system should have an annual audit done to ensure proper operation and efficient application of water.

The attendees were impressed with Mr. Price's knowledge and expertise, and his lecture was well-received. As a gesture of appreciation, Mr. Ranjit Kakkar, the host and owner of the MGM Golf Course in the city, felicitated Mr. Price.

It was a fitting end to a successful and informative seminar that provided valuable insights into the latest developments in the field of irrigation technology.





HIGHLIGHTS

New Equipment at PCGC

Poona Club Golf course, located in the heart of the city, is one of the busiest course in the country with numerous tournaments played around the year. To meet the demanding course maintenance schedule and a world class turf they select TORO Reelmaster 3575 and TORO Flex 1021, the Greensmaster with the latest technology, designed to bring every operator and the

machine perfectly aligned with one another and a superior after cut appearance.

The new TORO equipment has just been added to the existing TORO fleet to maintain the highest standards of playable conditions to let the members enjoy their game of golf.

To renovate the golf greens and tees,

we just commissioned a GRADEN GS04 VERTICUTTER that has proven to be extremely durable while providing excellent results.

IPI takes pride in being the preferred partner of Poona club as supplier and service provider over the years for the Best in class products in the Industry.





HIGHLIGHTS

Kalhaar Blues & Greens Golf Club

Confirms its long lasting association with IPI

Undoubtedly, Kalhaar Blues & Greens is the idyllic golf course in Gujarat one of the most exclusive and prestigious golf courses in the country. Known for being a world class championship, 18 holes, 7425 yards, Par 72 layout, has been designed by 'Nicklaus Design', a brand recognized around the globe for its premier golf course design work. Spread over 175 acres and plays to 7425 yards from the championship tees, is of the longest golf courses in India.

IPI has proudly been associated with Kalhaar Blues & Greens since its inception.





HIGHLIGHTS

The vital lung space to central Bengaluru: Bangalore Golf Club

A beautiful ecosystem with its incredible collection of flora and fauna, Bangalore Golf Course is a treat for the eyes. Known as “The Heritage Golf” for its proud legacy of close to 150 years, BGC is a testimony to its important role as vital lung space to central Bengaluru.

BGC is one of the earliest architectural models to use recycled effluent water for irrigation of tees, fairways & greens. With over 2000 trees covering the entire span of the golf course, the various seasons bring in a colourful display throughout the year with several varieties of blooming flowers all around.

BGC is a true reminder of the past, that stands tall and proud amid a changing, modern world.

The sheer beauty of the golf course with its well-manicured turf is truly a treat to play on.

TORO & IPI strive hard to live up to the expectations of BGC bringing on the course the most innovative technology of TORO fleet which, combined with the professionalism of **Gustav Pieterse** - the

Golf Superintendent identified by Troon International to manage BGC - enabled the historic Golf Course to reach the highest quality standards ever.





HIGHLIGHTS

Jayachamraj Wadiyar Golf Club

A touch of Royalty in an outstanding outset of Chamundi hills

The late Maharaja Nalvadi Krishnaraja Wadiyar, with far-sightedness and his profound sense of scenic beauty, chose the foothills of the famous Chamundi hills for the race club and the golf course. The JWGC is located on 110 acres in the premises of the Mysore Race Club. Since 1940 his highness Jayachamaraja Wadiyar took a keen interest in racing and golf and maintained the golf course making **Jayachamraj Wadiyar Golf Club a golf - tourism destination.**

Toro ProCore 648 has recently been added also to the existing TORO fleet to support the maintenance team to carry on the cultural practices of aeration before the monsoon season.

The Golf course looks fabulous and the greens are ready to welcome the avid golfers in a unique environment.





HIGHLIGHTS

Wellington Gymkhana Club

The Natural Beauty of the Nilgiris Hills

Situated in the lush rolling hills of the Nilgiris, the 6000 yards 18 hole Golf Course is the pride of Wellington Gymkhana Club.

Amongst the oldest clubs in the country, it was established in 1873 to offer recreation and relaxation to the garrison stationed at Wellington.

While it was meant to be only for the armed forces, the club was later open to civilians.

Amongst the hill courses, Wellington is one of the most beautiful 18 hole Golf Course in India. Greens are well maintained and the course is very picturesque and challenging to even the seasoned golfer, for its dense forests bordering most of its length.

Regular rainfall poses a major maintenance obstacle but our TORO innovative equipment and the well trained and experienced maintenance team help the

course to be in great shape with the best playable conditions for its fellow golfers.

One of the essential practise that the maintenance team follow to keep the golf course at the highest standards is aerating In-Season.

With Toro's ProCore® 648 the superintendent and his team feel confident that they won't have to sacrifice short-term playing conditions for longer-term grass health.

In fact, Years of research from TORO R&D team, customer input, testing and

attention to detail went into making the ProCore® 648 the most productive and efficient walking aerator on the market. As part of its competency enhancement programme, IPI - TORO was proud to organize a on field demo at Wellington Golf Club with a special skill oriented training session for its technical personnel on "Golf Course Turf Maintenance". This session was conducted by **our Regional Service Manager, Mr. Rajesh**, and covered some other techniques related to turf care and management.





HIGHLIGHTS

Another great day at Madras Gymkhana Club

Toro Greens Pro 1260, a top-of-the-line golf course maintenance machine, was also recently commissioned by IPI at the prestigious Club, signalling a new era of state-of-the-art equipment for the club's maintenance needs. The Toro Greens Pro 1260 is a cutting-edge turf maintenance machine that combines precision, versatility, and efficiency. It helps golf course maintenance teams maintain pristine greens and provides an enhanced playing experience for golfers.

At the presence of the entire managing committee IPI carried out a demo which was taken over by Mr. Sanjay Shroff, the President of Madras Gymkhana Club, with great surprise of the attendees!

We are grateful to the Madras Gymkhana Club which, as an institution of 135 years old, established for promoting Sports, Social and Cultural activities, is indeed a sample to emulate. IPI, over the years, have been proudly associated with MGC as trustable service provider.





HIGHLIGHTS

Toro Golf Irrigation

The Origin and Evolution of the Toro® Lynx® Central Control System

The latest Toro® Lynx® Central Control System updates provide robust, easy-to-use tools, unprecedented precision and a range of intelligent features. These new upgrades are built on the success of previous irrigation management systems, as well as feedback from golf course superintendents to address the unique challenges of golf course irrigation.

How it all began

After several years in development, the first version of Lynx Central Control System was released in 2010 as a replacement for Toro's original irrigation management system, SitePro® Central Control. SitePro was a market-leading product for many years, but ultimately, it was time for something new and improved.

"Although the system was quite powerful and effective at managing irrigation, we at Toro often heard that customers thought

it was just too complicated," said David Angier, marketing manager at Toro.

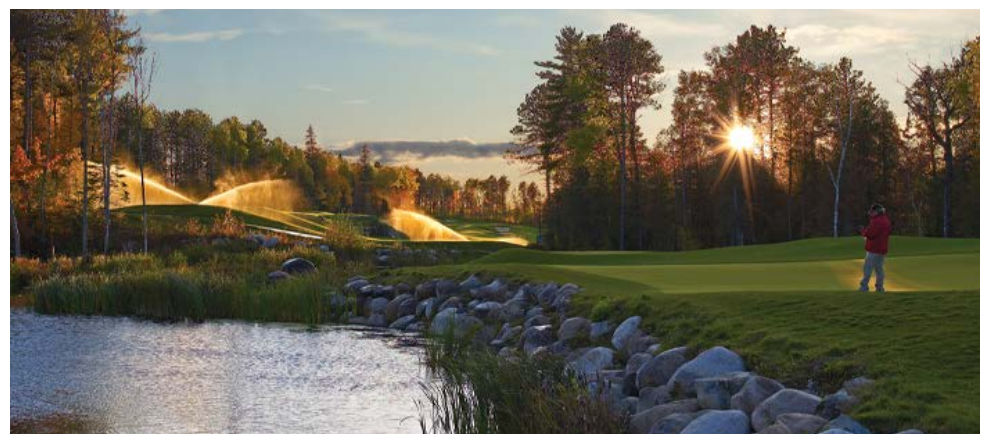
It was then that Toro decided to create a new system. "We started from scratch," continued Angier. "Of course, we incorporated many of the same effective features from SitePro into the new Lynx system, but our main goal was to focus on ease of use and intuitiveness of the product."

Toro product managers asked a customer advisory council of golf course

superintendents to field test the new Lynx product throughout development and provide honest feedback on new features and updates. Ultimately, the Toro crew set out to make a product that would continually evolve to meet superintendents' needs and exceed their expectations.

Upgrades with major upsides

To this day, the evolution of Lynx continues to be customer-driven, a fact that's reflected in the latest enhancements:





Lynx Cloud

Included with every Lynx Central Control System, Lynx Cloud is a cloud-based tool that enables system updates and adjustments to be made anywhere from a smartphone or tablet. Adjustments can be made indefinitely or for a specified number of days. Lynx Cloud then automatically updates the settings back on the customer's Lynx computer.

Lynx Fusion™

Lynx Fusion is a new Lynx Central Control capability that allows two types of systems, a Lynx Smart Satellite system and a Lynx Smart Module two-wire system, to be combined and operated from one Lynx Central Control computer. This gives golf courses the flexibility to transition to a new system over time, instead of all at once, allowing for phased system upgrades.

Automated backup

Lynx settings can be backed up to both the customer's computer and the cloud on a biweekly, weekly or monthly basis, depending on preference.

Alarm notifications

Set up and test alarm notifications for several scenarios, such as when the weather station detects rain. Alarms are customizable and can be sent to different

people at different times of day or on different days of the week.

Seamless compatibility with Lynx Smart Modules

Lynx can automatically identify smart modules after the initial installation process, which can save customers a substantial amount of time.

Unmatched precision and control

The new system offers runtime controls to the second and measures inputs to one hundredth of an inch. So, customers can set

a specific watering amount and the system will stop at a specific second to meet the exact measurement. Other systems can't do that and round up to the next minute.

Enhanced diagnostics

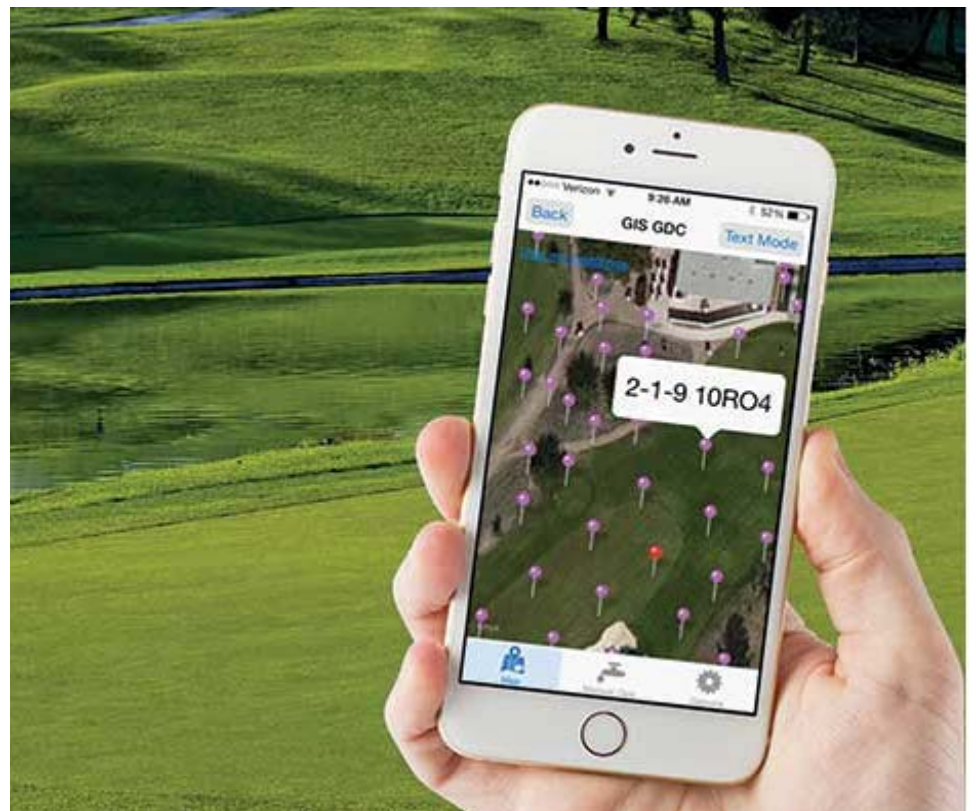
Lynx can retrieve voltage and amperage data, which is crucial to understanding the overall health of the irrigation system. This also allows for easier troubleshooting, as having course information at the customer's fingertips cuts down on the amount of time they have to be out on the course looking for problems.

Streamlined communications

New express mode delivers lightning-fast communications, so customers can utilize system information to forecast potential system issues and address them earlier.

Continuous collaboration for continuous improvement

Always eager to listen and collaborate, the Toro team has no plans to stop working with customers to enhance the way the Lynx Central Control System serves them.





WHAT'S NEW

Yamaha Golf Car at

Delhi Golf Club

Enhancing the Golfing Experience

Golf is a sport that embodies elegance, precision, and the pursuit of excellence. In recent years, the sport has gained immense popularity in India, and golf clubs across the country are constantly striving to enhance the experience for both seasoned golfers and newcomers alike.

The decision to add new Yamaha golf cars to the existing fleet at Delhi Golf Club is a testament to the club's commitment to providing an exceptional golfing experience to its members and guests. By expanding the fleet, the club aims to meet the growing demand and ensure that golfers have access to top-notch facilities and services.

These state-of-the-art vehicles have revolutionized the way golfers traverse the sprawling greens, providing

comfort, convenience, and an elevated golfing experience.

Yamaha golf cars have indeed earned a well-deserved reputation for their exceptional after-sales service, which is backed by IPI (Irrigation Products International Pvt. Ltd.) and their team of highly skilled Service Technicians. The commitment to customer satisfaction extends beyond the initial purchase, ensuring that golfers at Delhi Golf Club receive comprehensive support and maintenance for their Yamaha golf cars.





WHAT'S NEW

Yamaha Golf Car at

DLF Golf & Country Club

Driving in Style: Customized Yamaha Golf Cars at DLF Golf and Country Club

Yamaha golf cars have proven to be a popular choice for transportation at the prestigious DLF Golf and Country Club. These vehicles not only provide a convenient mode of transportation but also offer a comfortable and enjoyable experience for passengers.

Efficient and Convenient Transportation: Yamaha golf cars serve as an efficient mode of transportation within the DLF Golf and Country Club premises.

While Yamaha golf cars at DLF Golf and

Country Club generally provide a standard and consistent experience for passengers, it is worth noting that customization options may be available to cater to specific requirements or preferences of DLF Golf and Country Club.

Working closely with Yamaha and the club's management helps to identify the extent of customization possibilities and tailor the golf cars to suit the unique requirements and preferences of our customers.





WHAT'S NEW

Yamaha Golf Car at

Hyderabad Golf Association

Elevating the Golfing Experience: HGA Expands Fleet of Golf Cars

The sport of golf continues to captivate enthusiasts in India, with golf clubs striving to provide world-class facilities and amenities for their members. In an exciting development, the Hyderabad Golf Association (HGA) has expanded its fleet of golf cars with the addition of Yamaha vehicles. This new fleet promises to revolutionize the golfing experience at HGA, offering enhanced comfort, convenience, and style for golfers as they navigate the magnificent fairways and greens.

Unparalleled Comfort and Design

Yamaha golf cars are renowned for their exceptional design and attention to detail, and the expanded fleet at HGA lives up to this reputation. Golfers will be greeted with ergonomically designed seating, plush interiors and ample legroom, ensuring a comfortable ride throughout their rounds. The vehicles feature premium upholstery and stylish exteriors that seamlessly blend with the scenic beauty of HGA's course, adding a touch of elegance to every journey.

Efficiency and Performance

With their advanced electric powertrains, the Yamaha golf cars at HGA not only contribute to a greener environment but also provide efficient and reliable performance on the course. The electric motors produce zero emissions, reducing the carbon footprint and noise pollution on the golf course. Golfers can now enjoy a serene atmosphere and focus on their game without any distractions. The vehicles' responsive acceleration and smooth handling further enhance the



overall experience, allowing players to effortlessly move between holes.

Convenience and Accessibility

The expanded fleet of Yamaha golf cars ensures greater availability and accessibility for golfers at HGA. With a larger number of vehicles, members can experience reduced wait times and seamless transportation across the course. Additionally, ample storage space is provided, allowing golfers to easily carry their equipment, accessories, and personal belongings during their rounds.

Safety and Security

Yamaha prioritizes the safety of golfers at HGA, and the newly added fleet of golf cars adheres to the highest safety standards. Each vehicle is equipped with reliable braking systems and sturdy construction, ensuring a secure and protected ride. Furthermore, modern security features are incorporated to prevent unauthorized usage, providing peace of mind to both players and the management.

The expansion of the fleet of Yamaha golf cars at Hyderabad Golf Association marks

a significant milestone in elevating the golfing experience for members and guests. With their unparalleled comfort, eco-friendly design, efficient performance, and advanced features, these vehicles enhance the overall convenience and enjoyment of golfers at HGA. The addition of Yamaha golf cars demonstrates the association's commitment to providing world-class facilities and ensuring that every golfer experiences the utmost in comfort, style, and efficiency while traversing the spectacular fairways of HGA.





WHAT'S NEW

Yamaha Golf Car at

Prestige South City

Unveiling the Epitome of Luxury

The custom-made Yamaha golf cars at Prestige South City in Bangalore offer a range of exclusive features and a luxurious experience to the community. Every aspect of these vehicles has been carefully crafted to provide comfort, convenience, and customization options to match the unique and sophisticated ambiance.

Comfort is prioritized in the design of these custom golf cars. The plush, ergonomically designed seating ensures a relaxing and comfortable ride. Ample legroom

allows for a comfortable experience, and thoughtful storage compartments provide a clutter-free environment for clubs, equipment, and personal belongings.

The aesthetics of the custom Yamaha electric cars are exquisite. These vehicles not only deliver exceptional performance but also provide a luxurious experience to the community to make their way around the premises.

The introduction of these custom Yamaha golf cars at Prestige South

City represents a significant milestone in the pursuit of excellence within the community. By offering unmatched customization, opulent comfort, cutting-edge technology, and exquisite aesthetics, these vehicles redefine the experience for members and guests. Prestige South City is dedicated to delivering an extraordinary and unforgettable luxury experience, and the addition of these custom Yamaha golf cars further solidifies their commitment to excellence.





WHAT'S NEW

Revolutionizing Precision and Efficiency

Introducing the Campey Root Pruner at Bangalore Golf Club

The Bangalore Golf Club has always been at the forefront of innovation, constantly seeking new technologies to enhance the golfing experience for its members. In its continuous pursuit of excellence, the club is proud to introduce the revolutionary Campey Root Pruner, a game-changing equipment that promises to redefine precision and efficiency in golf course maintenance. This cutting-edge technology is set to transform the way the club maintains its greens, ensuring a pristine and flawless playing surface for golfers.

One of the key advantages of the Campey Root Pruner is its unparalleled precision in root pruning. Equipped with state-of-the-art technology, this advanced equipment utilizes precise cutting mechanisms to selectively remove unwanted roots while



QUALITY GROUND CARE EQUIPMENT

minimizing disruption to the surrounding turf. The adjustable settings allow for customized depth control, ensuring precise targeting of problem areas without compromising the overall integrity of the greens. This level of precision guarantees that the golf course maintains its high standards, providing an exceptional playing experience for golfers of all levels.

The introduction of the Campey Root Pruner at the Bangalore Golf Club represents a momentous leap forward in the realm of golf course maintenance. This cutting-edge equipment has the power

to revolutionize precision and efficiency, reinforcing the club's unwavering commitment to delivering a truly world-class golfing experience. With its unrivaled precision, remarkable time-saving capabilities, and unwavering dedication to environmental sustainability, the Campey Root Pruner emerges as an invaluable asset for maintaining the immaculate greens of the Bangalore Golf Club. As golfers step onto the course, they can expect nothing short of excellence, as the groundbreaking technology of the Campey Root Pruner works tirelessly to ensure a flawlessly maintained playing surface. With this extraordinary innovation, the Bangalore Golf Club is well-equipped to elevate the golfing experience to new heights, setting a new standard for perfection and setting the stage for a truly unforgettable golfing adventure.



MAINTENANCE TIPS FROM IPI

Equipment Oil & Grease Guide

It's always important to understand the value of proper machine maintenance and investigate ways to help you get the most out of your equipment. After all, if you don't take care of your machinery, it won't run as smoothly, reliably and efficiently as it could and won't last as long as it should. The bottom line is that there is no replacement for proper maintenance..

In this guide, learn more about your Toro® products' oil, grease and engine lubricant best practices to keep your equipment running right for years of efficient and effective use.

Choosing the right grease and oil

The purpose of grease is to stay in contact with and lubricate moving parts without seeping out under the effects of gravity, centrifugal force or getting squeezed out under pressure. It needs to retain its properties under shear forces at all temperatures it encounters during use. Different applications require different grease viscosities for peak performance.

Grease is extremely important for any machine, but choosing the right grease for your application is not always easy. Refer to your equipment's owner's manual for your best option. The grease that is

indicated in most Toro manuals is typically a NLGI #2 lithium grease (commonly referred to as No. 2 lithium grease), and Toro usually states specifications for all oils and lubricants so customers can easily source them.

As far as engine oils, engine manufacturers specify their oil type and grade for the product itself, and it's typically found in the machine's operator's manual as well. It's also more officially called out in the engine owner's manual or service manual that customers should have access to.

There should be a maintenance decal on the machine and operator's manual for the type of oil and grease points. The example





below is from a Model #44549 ProForce® Debris Blower operator's manual; other machines have similar decals.

Don't forget about attachments and accessories

From groomer boxes to gearboxes to PTO shafts and more, you likely have accessories and attachments that may or may not be permanently attached to your equipment. They may be detached and stored off to the side somewhere. So, when doing any sort of maintenance on your machines, whether it's routine scheduled

maintenance or seasonal upkeep, you need to remember the other accessories and attachments stored in the back of the shed. They may need maintenance as well and require oil, grease and/or hydraulic fluid.

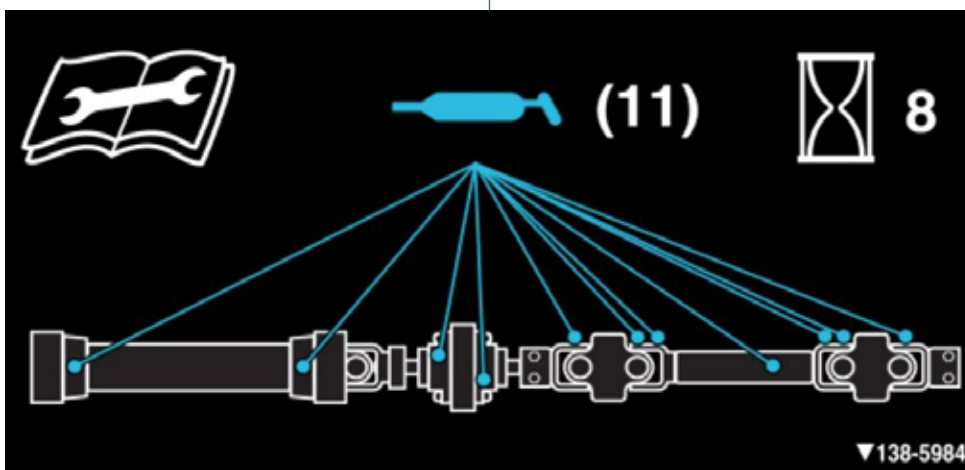
The importance of hydraulic fluid

Today's hydraulic fluids serve several purposes. The main function of a hydraulic fluid is to provide energy transmission through the system, which enables motion. Hydraulic fluids are also responsible for lubrication, heat transfer and contamination control.

In an effort to provide customers with value-added improvements, Toro has changed its standard-fill hydraulic fluid from Toro Premium All Season Hydraulic Fluid to an extended-life hydraulic fluid - Toro PX Extended Life Hydraulic Fluid.

The new Toro PX Extended Life Hydraulic Fluid allows for increased hydraulic fluid and filter change intervals, eliminates the initial low-hour hydraulic fluid change, allows for common change intervals across product offerings, which reduces confusion during maintenance servicing, and lessens the overall cost of ownership.

For more information and to see which Toro products are affected by this change, see our Service Bulletin. Please note that not all machines use Toro PX Extended Life Hydraulic Fluid as some require tractor transmission fluid. The Toro commercial products GM7210, GM360 and Outcross will continue to use Tractor Hydraulic Fluid as it is supplied currently. No changes will be made to the Tractor



▼138-5984

Hydraulic Fluid product.

Dealing with degradation

Whether it's new or not, hydraulic oil and engine oil that sits for a while gets old and degrades, so these fluids must still be replaced. Grease is no different. Due to heat, moisture or the passage of time, degradation of oil and grease leads to the breakdown of additives, which in turn leads to increased acidity, oxidation, varnish and thickening. Those are issues you don't want in your oil and grease because they essentially react with the metal and lose their effectivity, and it can simply cause harm just by sitting in there due to corrosive properties.

When severe degradation exists, such as in poorly stored equipment or equipment that has been stored long-term, it should be treated like excessive contamination.

Contending with contaminants

Contaminants such as dirt, engine blowby and moisture after washing can be normal. Extreme contamination would be issues like excessive moisture from complete submersion of a component, excessive blowby from a poorly running engine and metal contamination, which might be an

indication of a larger concern such as a damaged component that will require further investigation.

Note that hydraulic systems have limited ability to remove moisture from the hydraulic fluid, making it important to not directly spray the breather of the hydraulic reservoir with water when washing the machine to ensure moisture is not introduced into the system. Should excessive moisture be found in the hydraulic system, the hydraulic fluid will need to be changed to prevent component damage.

Replacing oil and grease

Normal degradation or contamination can be handled during routine maintenance when fluids and filters are replaced and regular greasing occurs. If equipment has not been properly maintained, has gone too far past routine maintenance and has been neglected, debris can fall out of suspension and cause problems. If excessive debris is found, a purge or full cleaning of the old grease or a system flush of the old oil would be the next level of maintenance.

For greased components, you might be

able to pump in enough grease to push out all the old grease. With a bearing, for instance, you want to ensure you're pumping in good, clean grease and the bad grease is coming out. But if the component being serviced is not built to accommodate this method, disassembly and cleaning with a solvent would be required.

For an oiled system or component, multiple drain-and-fills and the use of an inline filtering system might be required to properly remove contaminants.

Be sure to note that in all cases where excessive debris is found, if the debris is from a damaged or failing component, something needs to be repaired or replaced. No amount of new grease or oil will resolve issues stemming from damaged or failing components.

On the other hand, there are many greased components that do not have grease fittings. There are certain bearings that are sealed and don't need grease, and there are suspension parts that are not greased due to the material acting as a self-lubricating component.

Keep machines running reliably with proper maintenance

Without a doubt, performing regular maintenance on your equipment will extend its life and help it work its best all season long, year after year. If you have questions about these practices, contact your local Toro distributor for more information.





SPECIAL FOCUS ON GOLF OUTLOOK

Golf is riding the wave of growth as a pastime across India

Strange as it may sound, the Covid pandemic actually ended up playing a positive role in spreading golf as a pastime across India. This is the only game one can play alone, out in the open and without fear, with reasonable precautions, of not getting infected or coming in too close contact with others. That has created a shift in perceptions about the game. Plus, increasing disposable income and a general shift in the lifestyle of Indians, are making golf also a family sport for those so inclined.

As result, today, India's limited number of registered golf clubs are struggling to meet the demand for new memberships or even to coop with the rush of walk-in (pay-and-play) golfers. Almost every club has seen numbers spike and a good indicator of this is the rush for new enrolments across the country. We have good examples all across India: to name a few, Hyderabad Golf Association or Karnataka Golf Association have a waiting list equal to two digit year. The story is much the same in every centre that has an

established golf history like Pune, Kolkata, Delhi, Bangalore, Chandigarh, Lucknow, Ahmedabad.

The inclination towards this sport has increased with growing corporatisation and the construction of private golf courses, most of the time 9 hole with Club houses for leisure, such as Mount Alterra Golf County in Khandala, Sunshine Acres in Kolhapur, Khimmane Golf Resort in Shivamogga.

Can't deny the golf industry is still a niche one in India that presents its own challenges but, likewise, there lies a tremendous opportunity for the golf economy.

IPI, after 30 years of its inception, is probably going to witness the start of the new golf revolution and we all are ready to be part of it!



Sunshine Acres Classic Golf Tournament 2023



SPECIAL FOCUS ON

Experiencing GOLF and its benefits

Sunshine Acres Golf Course: A Gateway from the city life

In a welcome development, a new nine hole course has opened doors for play on Jan 29th 2023 on the outskirts of Kolhapur, Maharashtra and we hope to see it succeed and give a boost to the game in that area.

Designed to international standards by Pacific Coast Design, Australia, The Sunshine Acres Executive 9- Hole Golf Course is spread across 40 acres, enveloped by lush hill sides. It also houses a full-fledged Golf academy with 12 bays driving range to facilitate Golf training for beginners while allowing Pros to practice their swings.

Special Golf programs are offered to members and their guests, ranging from one - hour private sessions to corporate Golf events.

IPI is honoured to be associated with

this interesting project with design and build of **Toro GDC Automatic Golf Course Irrigation System and providing a comprehensive Operation & Maintenance of Golf Course** through its team of professionals who ensure high standards playable conditions, finely

manicured fairways and academy lessons by NGA certified coach.

On a given day, our Operation team, under the leadership and coordination of **Tarun Ghogale**, organize tournaments and social events to enhance the brand awareness of Sunshine Acres Golf Course.





SPECIAL FOCUS ON

Kairos Wealth Corporate Golf Clinic @Sunshine Acres Golf Course, Kolhapur

Sunshine Acres Golf Course, an IPI managed and maintained facility, recently hosted the Kairos Wealth Corporate Golf Clinic in the scenic town of Kolhapur. Participants had come from Mumbai, Pune, Belgaum, Bangalore and even Hyderabad for this star-studded golf extravaganza. **Founder of Kairos Wealth, Ms. Anuya Deshmukh**, who happens to be a native of Kolhapur, is an avid golf learning enthusiast and decided on Sunshine Acres for her event venue due to top class golf course condition and facilities. The guests began to filter in at the Highland Club where the host welcomed them with a seven-star buffet lunch followed by a Product Presentation.

Post this the participants headed to the Golf Course eager to test their golf skills.

Men and Women were in an equal ratio which made for a fun filled afternoon which included many competitions which

the participants could take part in.

The coaching staff of IPI was led by **Tarun Ghogale** who is an ex-Indian Team Golf Player and his staff of NGA certified instructors. The group consisted of around eighty budding golfers who were keen on improving their skills. The groups were divided into 3 and each were exposed to the three aspects of the game under the tutelage of the coaching staff.

The day ending putting contest was enjoyed by one and all with the ladies

taking the top honors from the men for a change. Ms. Tanvi won the Putting Champion Award while Ms. Juhi Bajaj was the Chipping Champion. The day ended with a glittering award presentation where the host gave a vote of thanks to all the participants. The golf course also received many accolades from outstation golfers who appreciated the course and turf conditions.

Another feather in the cap for IPI!





SPECIAL FOCUS ON

Meet Nagabhushan, our Chief Agronomist

The Importance of having an experienced Agronomist in IPI Team

It comes with no surprise that the presence of an agronomist in the team makes the difference.

If the Agronomist is also a very experienced one whose background speaks on its own, then you feel like connecting straightway with him and get the right advise to meet the golf course's functional requirements.

He can help to recommend the equipment best suited to the budget and expectations or on the design of the maintenance building and surrounds.

Even in the Construction stage of the golf course, it goes on its own that the presence of an Agronomist is critical to the long-term success of the project. In fact, he can help to correctly select the raw materials that the golf course is to be built from (topsoil, sand, gravel, grass seed/sod/sprigs).

Nagabhushan is the best qualified consulting agronomist in India who understands local conditions and supply chains and we are privileged to have him on board as part of the "project team" since early in the planning and construction process of the golf course.

During the construction stage of the various Golf courses, Nagabhushan has been working with the golf course architect and the irrigation design team on any number of tasks, with the ultimate goal being the creation of the best growing conditions throughout the site for the selected grasses.





SPECIAL SOCIAL ACTIVITY

International Women's Day 2023 at IPI

Women are our future leaders of sustainability

A day that celebrates the essence of women, March 8 every year is doused in colours of women empowerment and spreading awareness about gender equality.

International women's day was this year, more than ever, a day when IPI recognises the achievements of women, spreads awareness about gender equality and women empowerment.

Apart from these everything and anything under the sun that pertains to women is celebrated on this day.

IPI believes women can achieve anything they set their sights on, and has instilled a culture that inspires, encourages and challenges women to fly higher.

I have experienced it first-hand from my first day in IPI. The support, equal opportunity and respect that our Managing Director, Mr. Ravi Garyali,

has shown towards each female team member, his encouragement to be confident and fearless is priceless. I firmly believe in this legacy and the way IPI is continuing to pay it forward to empower more women and girls to rise to their potential.

Passion for nature and environment

Women's passion for nature and the environment is evident as we pursue new greener ways to fine-tune their lifestyles, advocate for sustainability across our company through which we act for nature.



We are proud to have two young and highly motivated green keepers, Snehal and Rinkal respectively working at Sunshine Acres Golf Course in Kohlapur and Kharghar Valley Golf Course in Navi Mumbai.

Their energy is endless and contagious - it is inspiring to see these natural changemakers instil the importance of gender equality, guiding our future generations to follow their passion, sitting on a TORO- ride on mower or driving an Electric YAMAHA GOLF Car to reduce their footprints and do more for people and planet for a sustainable eco-system.

These confident young women - our future superintendents - are proudly part of IPI WOMEN FOR a Sustainable GROWTH and IPI is honoured to support them in fulfilling their potential.



HON. EDITOR - Dr. C.K. GARIYALI

Irrigation Products International Pvt. Ltd.

4/112 2nd Floor, East Coast Road, Neelankarai, Chennai 600115 Ph No: 044-24494387 / 389

Email: info@ipi-india.com / sales@ipi-india.com

Website: www.ipi-india.com / www.golfcart.net.in

